

## Successful Storage Strategies

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The ability of school organizations to provide efficient, effective storage is central to its ability to meet the needs of educational goals. This Gartner research summary reviews the key elements necessary to develop and implement a successful storage strategy. The complete, original Gartner Article is available to our members through the TechConnect-IT online community at <http://www.techconnectk12.org>.

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A number of factors must be addressed and considered in the development of storage strategies. These include, but are not limited to, determining the strategic versus tactical strategies for archiving, budget sensitivity, storage needs, business process integration, and performance. Robert E. Passmore and Valdis Filks (2009) set forth 15 action steps that are necessary for successful storage strategies along with a checklist of 23 items to consider.

Key findings of this research include:

- Vendor products and solutions are not strategic—storage services are. It is critical that an understanding of the differences between strategic and tactical exists and is addressed.
- Technologies, vendors, and solutions shift over time. Be prepared to shift your services as products and vendor relationships become outmoded.
- Time and resources are critical to the creation and maintenance of an ongoing storage strategy

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**Request: [Article-109-StorageStrategy.pdf](#)**

Smith D., Filks V. (2009, October 28). Key Elements of a Successful Storage Strategy. *Gartner Research, G00171731.*